

# FINANCIAL OVERVIEW

## Brothers,

This year is proving to be a great year! With robust support from our donor community, we've invested significantly in our undergraduates and chapters across the country. Every dollar invested in Phi Psi is in the spirit of advancing Phi Psi's mission, to develop men of character by providing them with the proper environment and tools to pursue productive, honorable, and purposeful lives.

On behalf of our 5,099 undergraduate brothers, **THANK YOU** for your faithful and generous support. We are on pace to welcome more donors in 2023 than we did in 2022 (1,519 alumni donors).

From the first Foundation scholarship granted in 1915, the organization has facilitated the development of generations of young Phi Psi men as they pursue purposeful lives. Today more than ever, the Fraternity plays a significant role in the shaping of young men, and the Foundation is most grateful for the philanthropic generosity of those who, through their contributions, empower us to develop leaders, scholars and gentlemen who will be well-prepared to build a better world for themselves, their families, and their communities. As we look ahead toward the forthcoming season, I thought it important to provide a reminder of the good work we accomplished together in 2022. With your help we can surpass and increase our impact over last year in order to award more scholarships, offer additional fellowships and prepare more young men for their life after college!

Fraternally and gratefully,

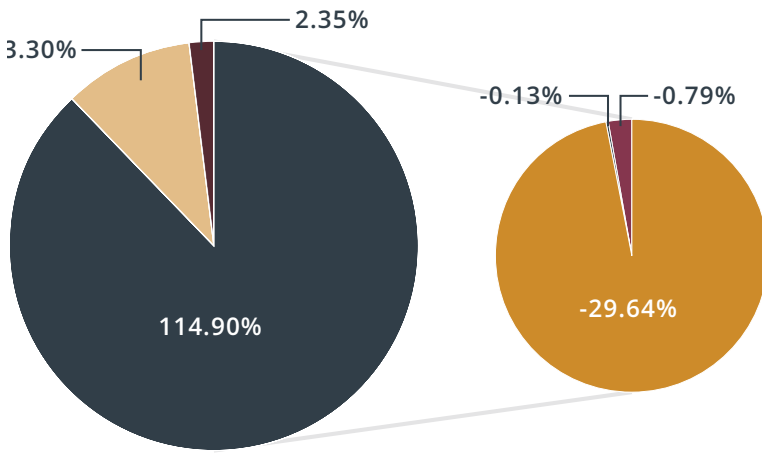


Benjamin S. Nicol, CFRE Valparaiso '00  
Chief Executive Officer



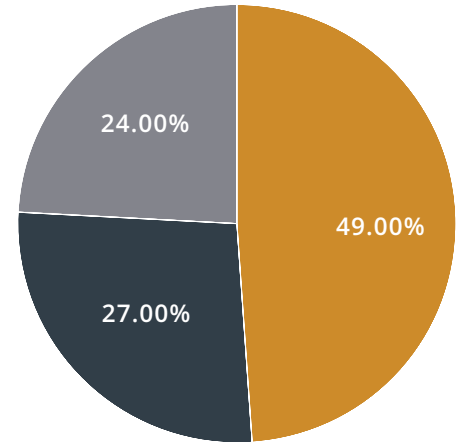


# 2022 Revenues by Source

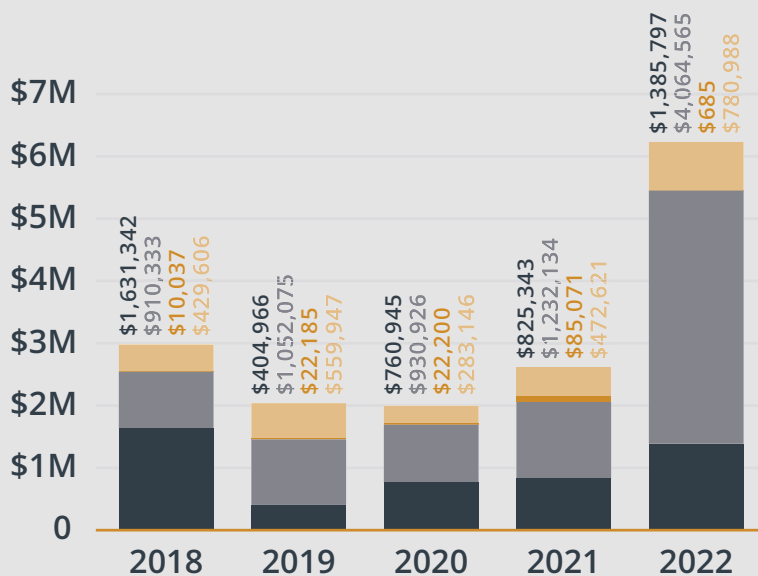


- Member Support and Other Contributions
- Unrealized/Realized Gain on PKP McMahan Finance Engine LLC Investments
- Unrealized/Realized Gain on General Investments
- Rental Income (Events, Etc.)
- Interest Income on Mortgage Notes Receivable
- Miscellaneous Income

# 2022 Expenses by Category



- General & Administrative Expenses
- Program Expenses
- Fundraising Expenses

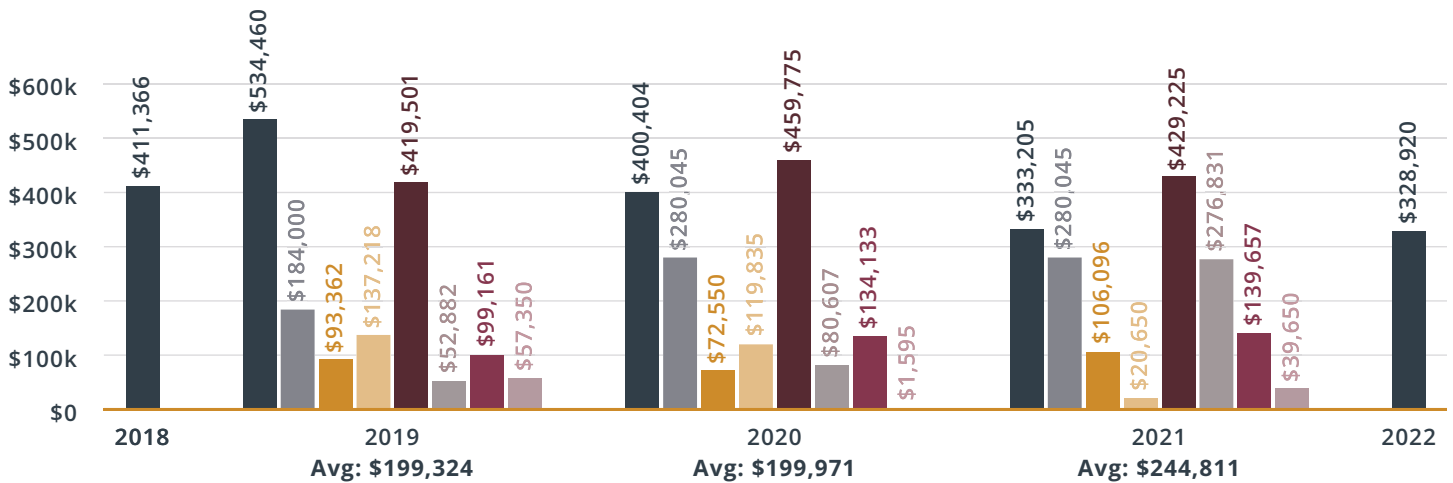


# Total Contributions

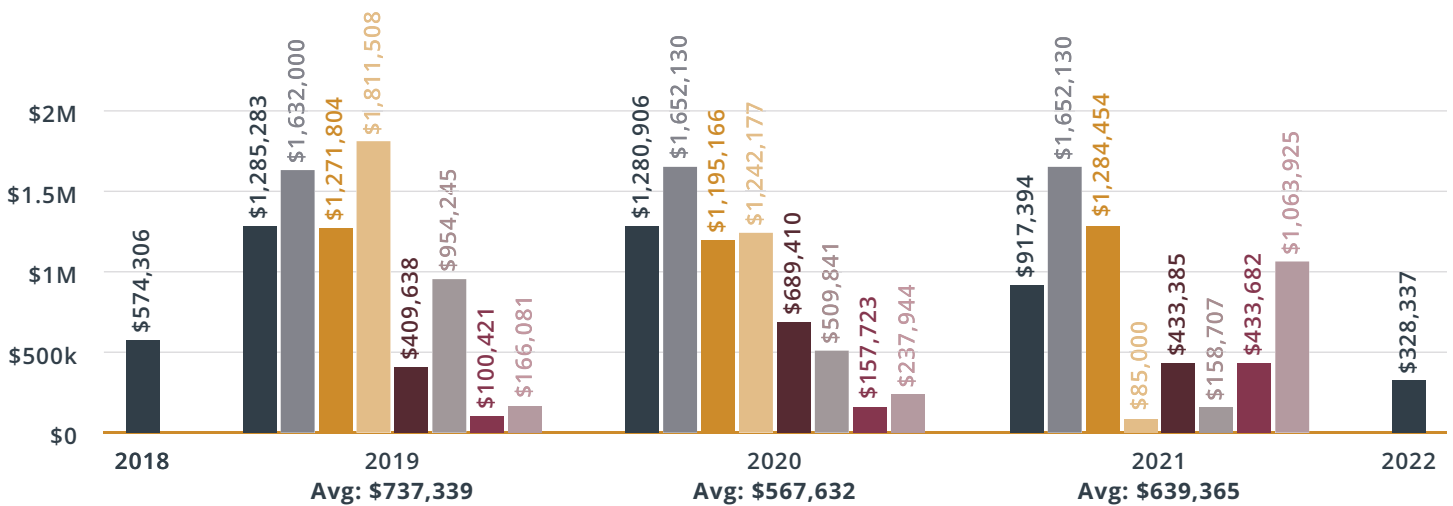
- Chapter Housing Fund Contributions
- Chapter Specific/Named Fund Contributions
- Laurel Hall Contributions
- Phi Psi Fund Contributions

At the heart of the Foundation’s mission is the motivation to set the standard within the collegiate environment for leadership development and to afford members opportunities they might not otherwise experience. Educational scholarships, fellowships, and leadership programs are at the forefront of the Foundation’s efforts. Expenses attributable to the Foundation’s educational and programmatic efforts last year totaled more than \$1.5 million.

## Scholarships

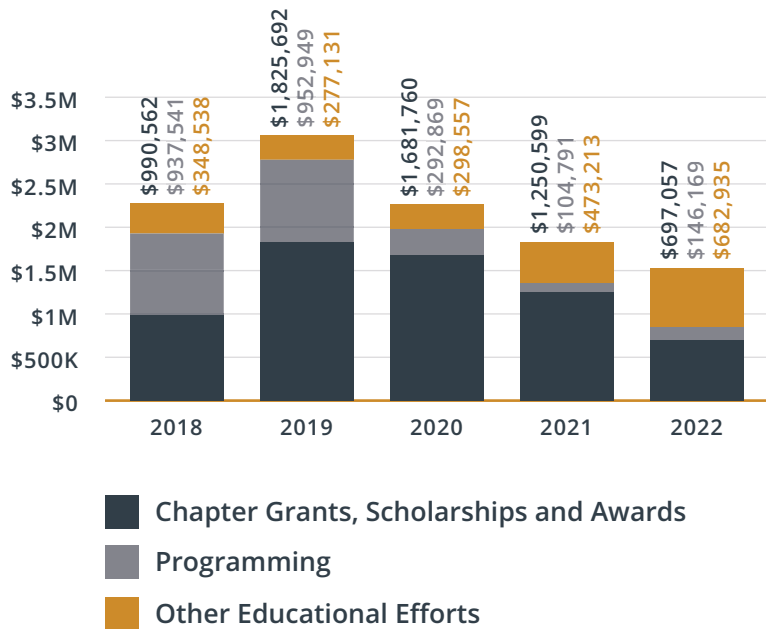


## Housing Grants



	# Chapters/Colonies	# Undergraduates	# Living Alumni
Phi Kappa Psi	95	5,116	94,434
Beta Theta Pi	141	9,078	140,956
Delta Tau Delta	129	7,695	123,963
Lambda Chi Alpha	171	8,465	232,331
Phi Gamma Delta	147	8,975	137,955
Pi Kappa Alpha	200	19,050	236,438
Pi Kappa Phi	158	10,004	131,035
Sigma Nu	152	11,144	192,000

# EDUCATIONAL IMPACT



**\$2.4 MILLION**  
**10-YEAR ANNUAL AVERAGE**  
**IN SCHOLARSHIPS AND**  
**PROGRAMMING**

**The Phi Psi Foundation is ranked #3 among all 53 traditional Interfraternity Council based foundations for annual educational granting.**

